



Networking Mastery

AEWIN Company Profile

AEWIN

About AEWIN

- AEWIN founded on 2000. Our product includes network security appliance and server, made in Taiwan. We provide both off-the-shelf and ODM services to meet different customer needs.
- On 2019, AEWIN becomes a member of BSG under BenQ Qisda group. BSG covers smart office, smart medical & manufacturing, targeting to be Expert of AIoT. BenQ Qisda 2019: 75K employees, US\$25B revenue

AEWIN Profile

Founded	2000
Capital	US\$19.5M
2020 Revenue	US\$60M
Worldwide Offices	New Taipei, Taiwan San Jose, CA, USA Beijing, China Shenzhen, China Seoul, Korea



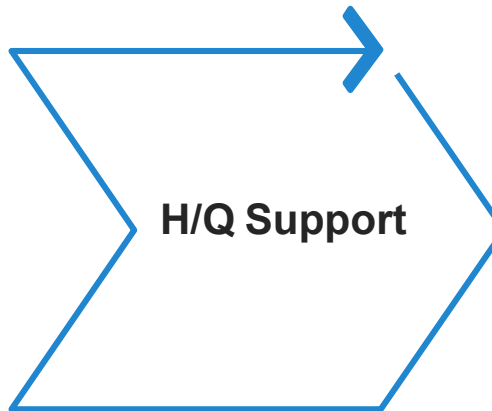
Technical Support Process

1. Checking the failure with AK*

→ Firstly considering if the products that failed due to be treated as out of Warranty Policy



* AH : AEWIN Headquarters
AK : AEWIN Korea Office

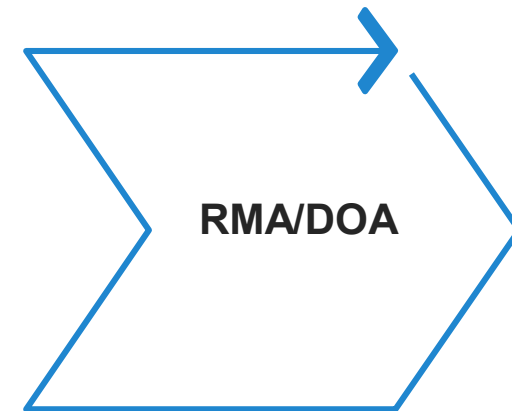


2. Determining the solution about the failure with AH*

→ Secondly deciding if repairing, replacing or on costs based on warranty policy

3. The operation of customer service

→ Finally repairing or replacing on the basis of warranty policy



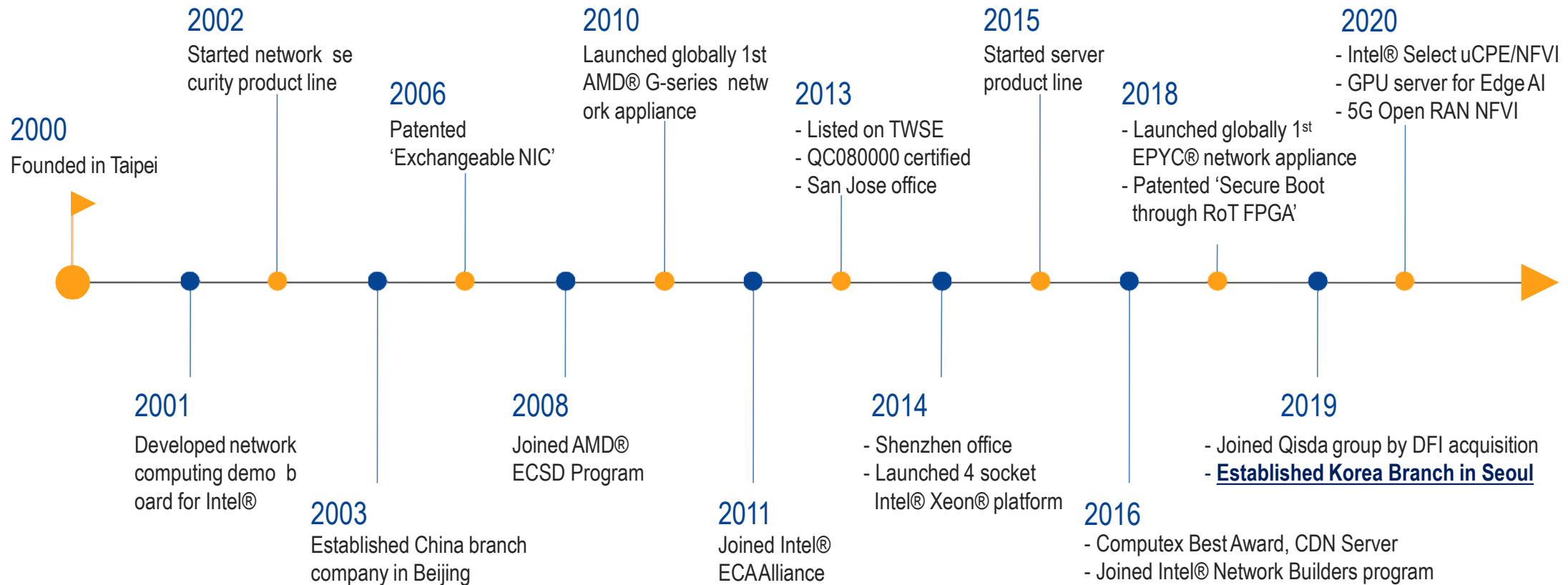
▣ RMA : Return Merchandise Authorization(12months)

- A shipper shoulders the one-way freight
ex) KR→TW(**AK or Customer**), TW→KR(AH)

▣ DOA : Dead on Arrival(30days)

- AH shoulders the two-way freight

Milestone

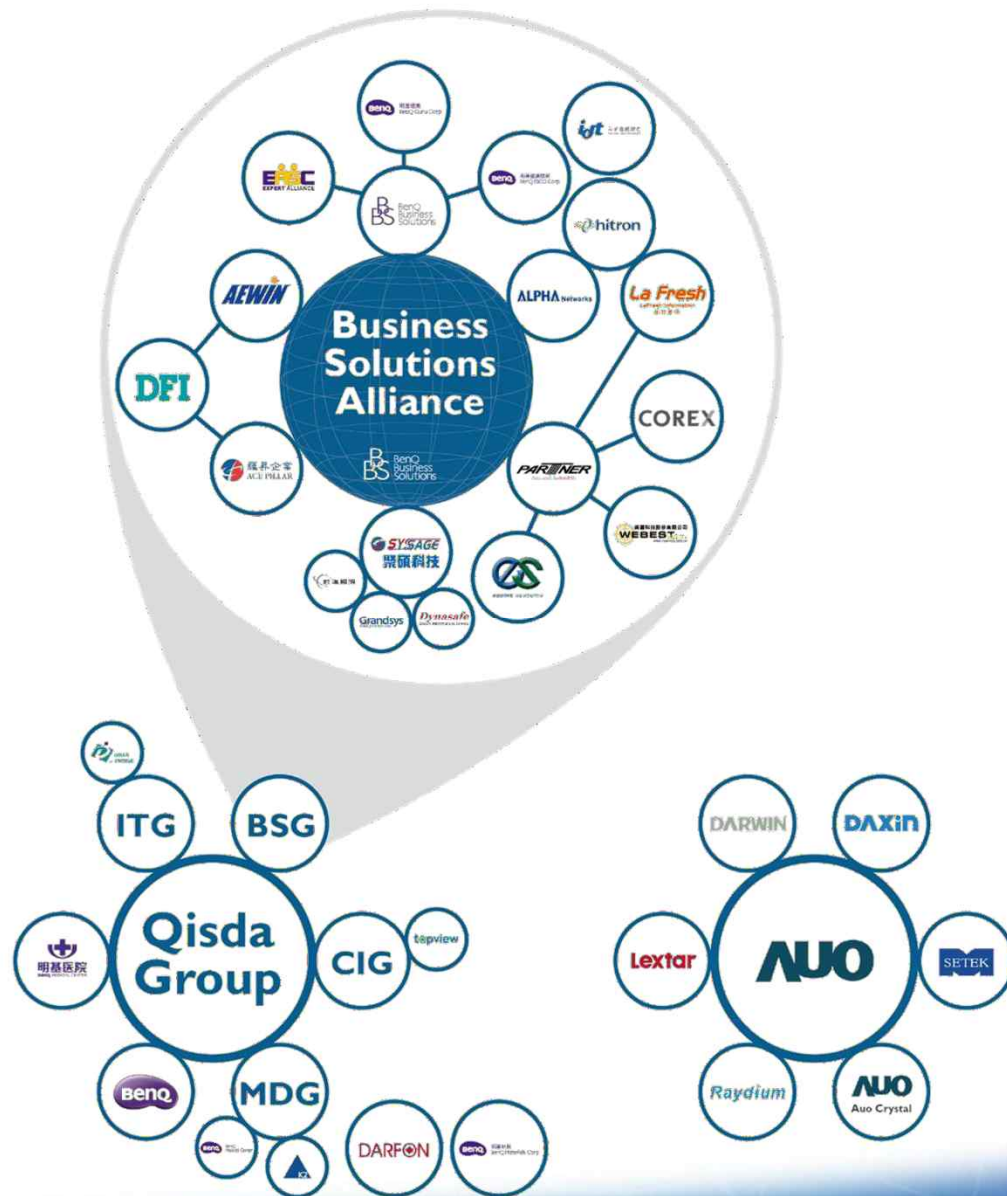


Qisda BSA

Business Solutions Alliance

- 75,000+ employees worldwide
- 100+ sales/manufacturing sites
- \$25B annual revenue (약 30조원)
- Vertical integration from components to total solution

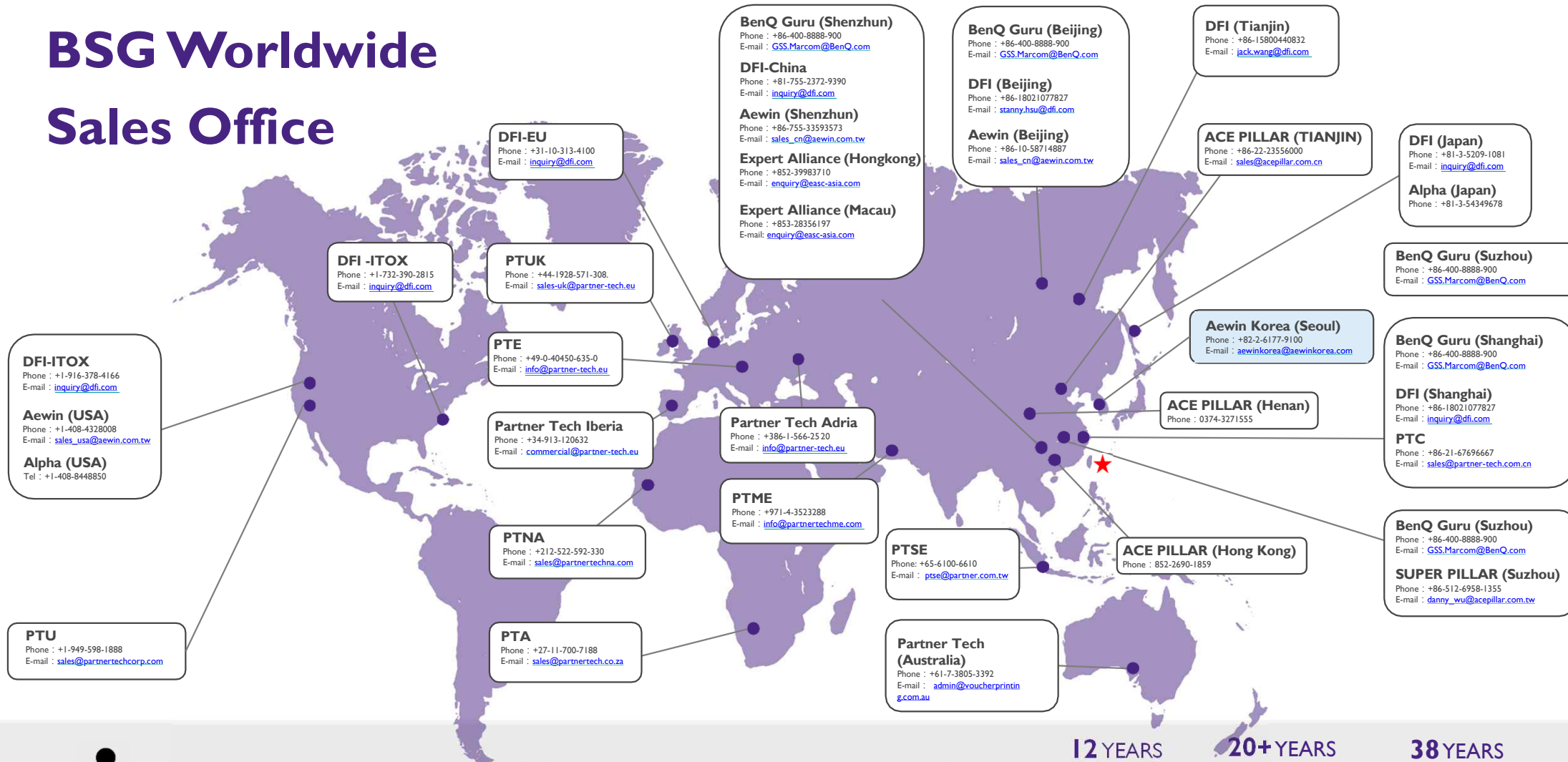
Our Vision: Experts of AloT



Qisda Business Solution Alliance



BSG Worldwide Sales Office



3,000+
WORLD EMPLOYEES

50+
WORLDWIDE SITES

12 YEARS
ESCO

20+ YEARS
NETWORKING & COMMUNICATUIN

38 YEARS
EMBEDDED SYSTEM

10 YEARS
FACTORY AU TOMATION

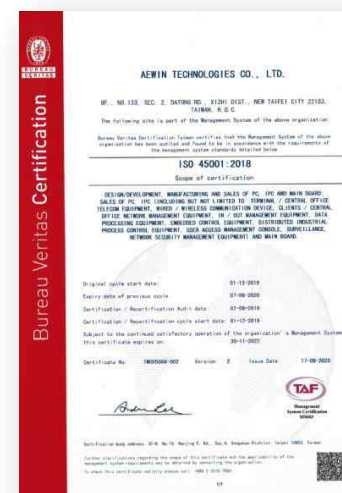
20 YEARS
ERP / ICT SOLUTION PROVIDER

28 YEARS
POS

Global KA Reference



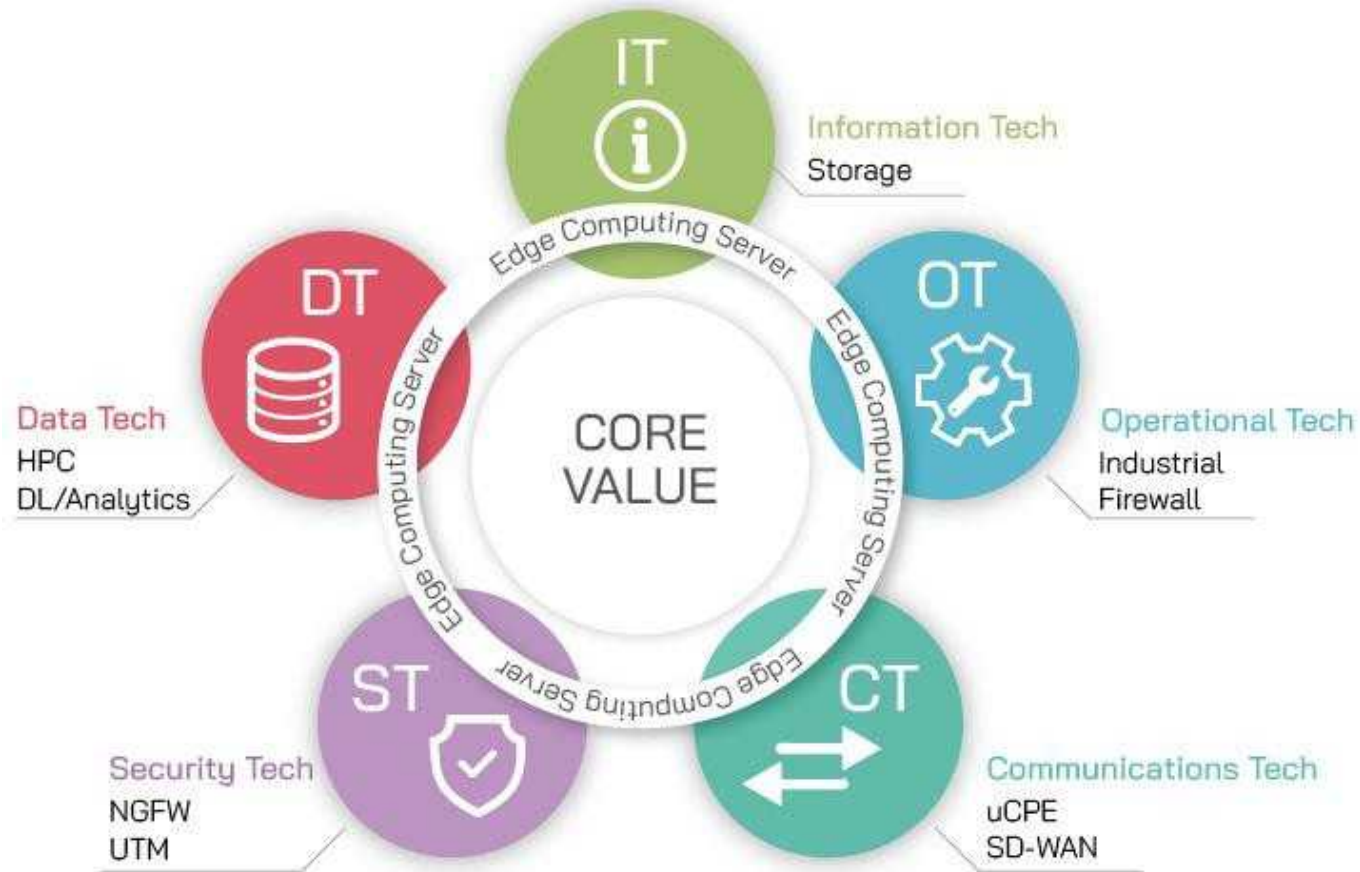
Certification



- ISO 9001 : 2015 certificate since 2001
- ISO 14001 : 2015 certificate since 2012
- ISO 45001 : 2018 certificate since 2020
- QC080000 : 2017 certificate since 2013
- TÜV Audit certificate
- CCC Audit certificate
- UL Audit certificate



Core Value in 5T field



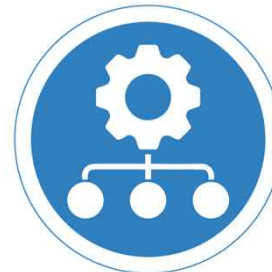
Product Application

NETWORK APPLIANCE



Network Security

FW, UTM, IDS/IPS, WAF, DPI...



Network Management

ADC, Load Balancer, WAN optimization, ...



SD-WAN

vCPE, SD-WAN, ...

WHITEBOX SERVER

NEW



General Purpose Compute & Storage





VDI, Proxy/Cache, SIEM, ...



Edge Computing, MEC / vRAN

Inference, Video Analytics, 5G CU/DU, ...

From End to Cloud product segment

On Premise	Access Network	Central Office / Core Network	Public Cloud
vCPE, SD-WAN Connections...	vRAN, MEC, Cloud Gaming AR/VR, Low Latency...	vEPC, vIMS, vGiLAN vBNG, vCMTS, vCDN...	General Purpose Compute & Storage
ATOM, Fanless option	Xeon SP, EPYC, <600mm Xeon D, <450mm	Xeon SP, EPYC, <600mm	Xeon SP, EPYC, <800mm
Desktop ~50G	1U/2U ~100G	1U/2U ~400G	2U ~400G+
			

Intel Network Builders



Intel Select – uCPE & NFVI



SCB-1830

Intel Select Solution for uCPE



SCB-1921

Intel Select Solution for NFVI

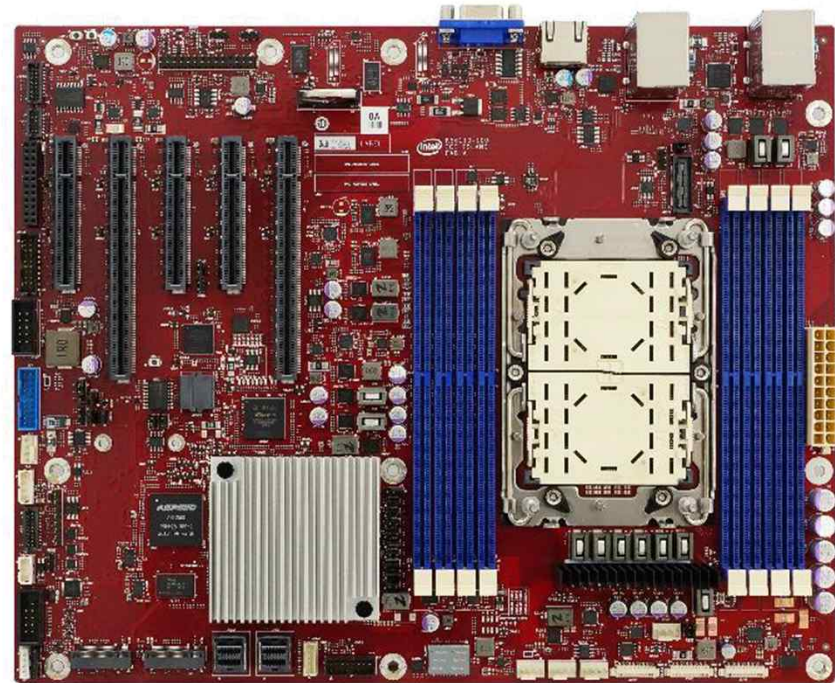


* Pre-validated configurations

Intel Ice Lake CRB

Intel partnered with AEWIN to build the Ice Island CRB

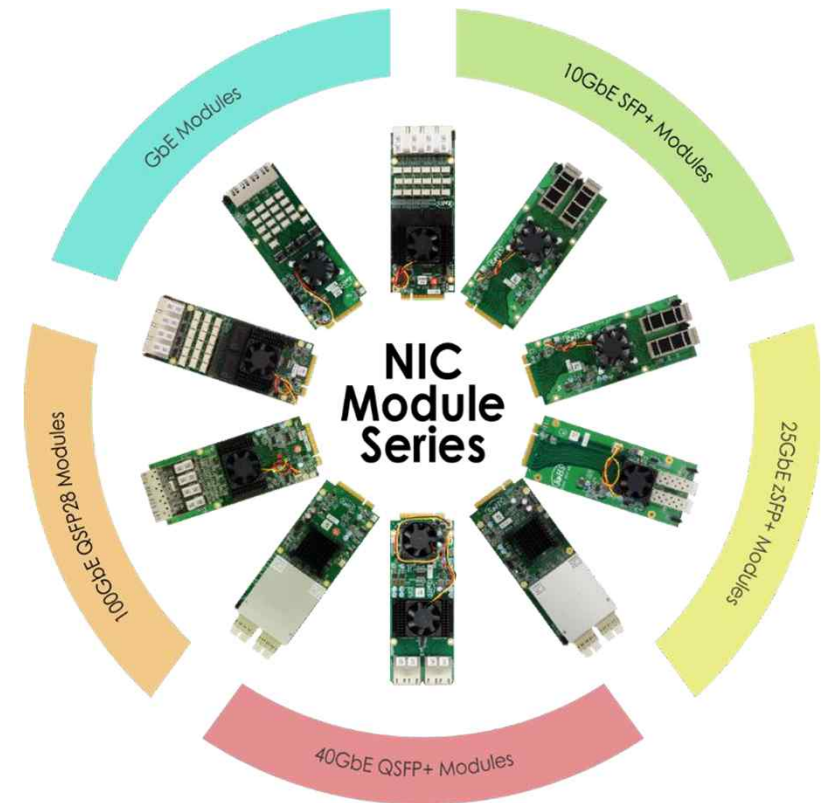
- 1x ICX-SP up to 270W TDP
- 8x DDR4 3200 RDIMM
- 2x PCIe Gen4 x16, 3x PCIe Gen4 x8
- PFR, AST2500 BMC
- ATX form factor PCB
- 2U/1U rack-mount system planned



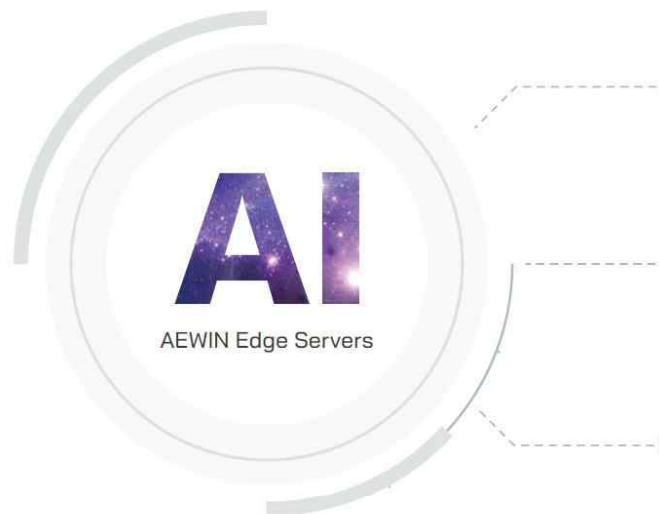
Versatile NIC Modules

1G ~ 100G port speed with options

- Gen.3 MCU Copper/Fiber bypass
- POE+ (Power over Ethernet)
- QAT (Quick Assist Technology)
- PCIe Gen.4 for 100G+
- PCIe switch design for various bus speed
- Active/Passive thermal design



Support various Extension in platform



Trusted Secure Boot Module



QAT Accelerator Module



NVIDIA Tesla T4

SCB-1935
2nd Gen AMD® EPYC™ 7002 (Rome)



SCB-1921
Dual 2nd Gen Intel® Xeon® Scalable



AEWIN Customization Service



1

Design

- Network Appliance/Server with Requested Features and Form Factors
- Various NIC & Peripheral Modules

2

Integration

- Desired System Enclosure, Mechanical & ID Design
- Customized BIOS / OS / Software

3

Manufacturing

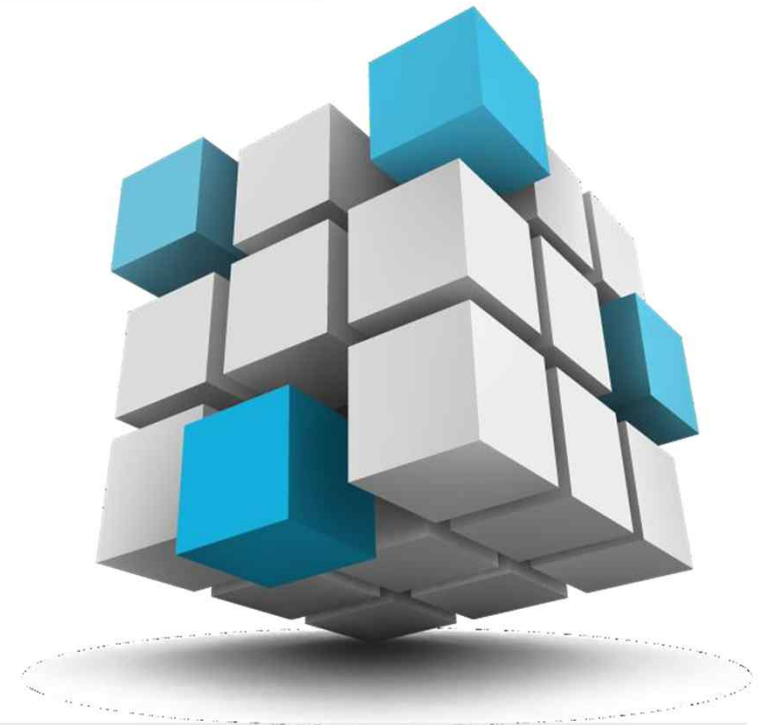
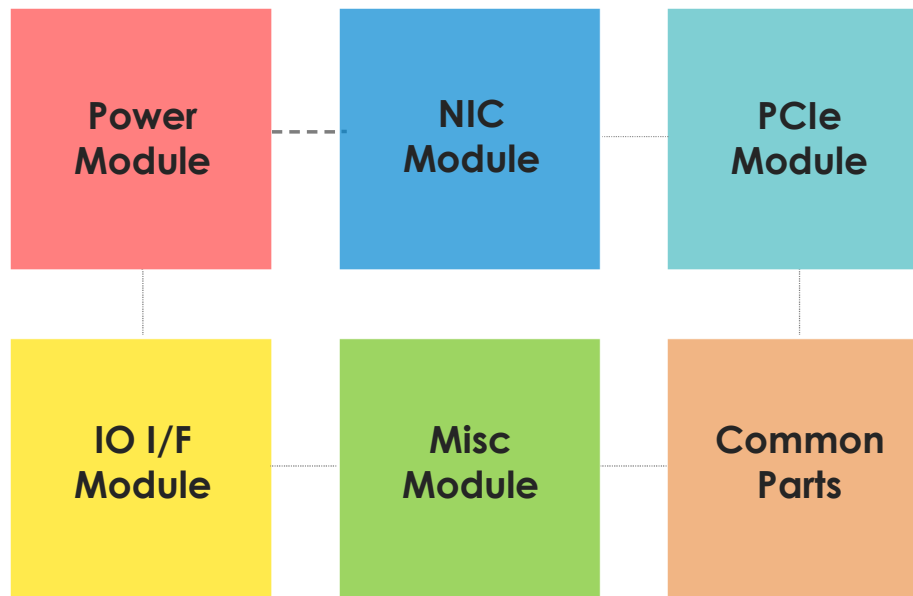
- Strict Product Validation
- Small-Volume, Large-Variety Production
- 100% Product Inspection

4

Services

- Excellent Revision Control
- After-Sales Services
- Technical Support

Modular Circuit Library



With 20 years of extensive R&D experience, AEWIN has modularized the circuit designs and stored them in the database, which not only meets customer's requirement but also ensures consistency of qualified design in network application.



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AEWIN

THANK YOU !!

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